

Now Hiring: Racquet Coach & Squash Program Associate

About the Role:

Edgemont Athletic is seeking an enthusiastic, member-focused Racquet Coach & Squash Program Associate to deliver exceptional racquet sport instruction while driving the growth of our squash program. This role combines quality coaching with member engagement, program development, and community building, creating opportunities for players of all ages and abilities to discover, enjoy, and grow within racquet sports while contributing to the continued success of EA.

Key Responsibilities

Coaching & Player Development

- Deliver high-quality private and group lessons tailored to players of varying ages, abilities, and experience levels.
- Develop structured training plans that support technical skills, tactical awareness, confidence, fitness, and sportsmanship.
- Lead clinics, drills, introductory sessions, and player development programs.
- Provide constructive feedback and create a positive, encouraging coaching environment.
- Maintain current coaching knowledge and follow applicable safety and safeguarding standards.

Member Engagement & Department Operations

- Proactively engage members to promote squash programs, generate bookings, and encourage ongoing participation.
- Build strong member relationships through professional communication, timely follow-ups, and exceptional service.
- Collaborate with EA departments to expand program awareness and identify growth opportunities.
- Audit squash courts to ensure usage aligns with CourtReserve bookings.
- Maintain accurate records of outreach, bookings, participation, and performance against departmental targets.
- Provide regular updates to management and demonstrate accountability for departmental goals.

Program Development, Events & Community Building

- Develop and promote squash programs, introductory sessions, clinics, and recurring weekly offerings for all skill levels.
- Organize and support leagues, tournaments, social events, and racquet sport initiatives that encourage member participation and community building.
- Collaborate with EA staff to introduce members to racquet sports and expand program awareness.
- Coordinate event promotion, registrations, and delivery while creating welcoming opportunities for members to connect through recreational and competitive play.
- Monitor participation and member feedback to identify opportunities to improve programs, increase court utilization, and grow departmental revenue.

Performance Expectations:

The successful candidate will contribute to the growth of the squash department by working toward the following monthly and quarterly targets:

- 250-member outreach contacts per month to introduce, promote, and grow squash participation.
- 5 new squash program participants per month.
- 1 Learn to Play Squash or introductory racquet sport program per month.
- 1 new recurring weekly program developed and established, such as Women's Squash, Seniors Racquetball, or Doubles Squash.
- 1 social event per quarter to strengthen community engagement and participation.
- 70% average capacity in squash clinics per month.
- 9/10 average positive Mindbody member experience score per month.
- \$1,500 in earned revenue per month toward established departmental targets.

Progress will be evaluated through coaching quality, member feedback, outreach effectiveness, program participation, revenue generation, and consistent execution of responsibilities.

Qualifications & Experience:

The ideal candidate will have squash coaching experience, strong communication and relationship-building skills, and a proactive approach to coaching, member engagement, and program development. They should be organized, professional, and able to work independently while contributing to the EA team. Recognized coaching credentials, current CPR/First Aid certification, Safe Sport training, and applicable screening requirements are expected, as appropriate to the role.

What Success Looks Like

Success in this role means more than delivering great lessons. It means helping more members discover squash, building lasting relationships, creating programs people want to return to, and contributing to a thriving racquet sports community.

We are looking for someone who takes ownership, follows through on commitments, brings fresh ideas, and is motivated to make a measurable impact on member engagement and departmental growth.

Join the Edgemont Athletic Team

If you are passionate about coaching, enjoy connecting with people, and want to help grow a dynamic squash program, we would love to hear from you.

Apply today to become part of the Edgemont Athletics racquet sports community by emailing jhill@edgemontathletic.ca